

## EXAMPLE JOB POSITIONS

Level	Council of Europe Framework of Reference (CEFR)	ALTE/ BULATS	BULATS Score	Description	Example Job Positions
Upper-Advanced	C2	5	90-100	Fully operational command of the language in most business and work situations, e.g. in the workplace can argue a case confidently i.e. can justify and make points persuasively.	Interpreters, translators, senior overseas representatives, international negotiators and lawyers, English proof readers.
Advanced	C1	4	75-89	Good operational command of the language in a range of business and work situations, e.g. can participate effectively in discussions and meetings.	International marketing managers, senior managers and directors dealing with overseas customers, overseas staff, PR and marketing communication managers.
Upper-Intermediate	B2	3	60-74	Generally effective command of the language in a range of familiar situations, e.g. can make a contribution to meetings on practical matters, but is unlikely to follow a complex argument.	Senior secretaries (dealing with overseas business), senior operations and production managers, local marketing managers, finance staff, senior engineers (involved in international projects), external liaison staff, heads of department.
Intermediate	B1	2	40-59	Limited but effective command of the language in familiar situations, e.g. can take part in a routine meeting on familiar topics, particularly in an exchange of simple factual information.	Junior managers, team leaders (technical), higher level engineers, operations and production managers, business support staff, junior finance staff.
Elementary	A2	1	20-39	Very limited command of the language in a range of familiar situations, e.g. can understand and pass on simple messages.	Chauffeurs (with international passengers), technicians, programmers, engineers, secretaries (who do not need much English), production and operations staff.
Beginner	A1	0	0-19	Very limited command of the language. Candidates at this level may know some phrases but cannot communicate in the language.	Ancillary staff such as cleaners, workmen, cooks, repair men, domestic staff, technicians (who do not need English).